# Financial Management Part I

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## **Financial Management Part I**

#### **Topics**



- Maintenance of Records
- Fund Balance/ Net Cash Procedure
- Loaning of Food Service Funds
- In-Kind Meals
- Meal Prices
- Revenue Contracts
- On-site review overview (NSLP/SBP/ASCP/SSO)



### **Financial Management Part I**

#### Regulations

• 7 CFR PART 210.2



- 7 CFR PART 210.8
- 7 CFR PART 210.14
- 7 CFR PART 210.19





# **Record Retention**

## What records must I keep?



#### **Record Retention**

Participation Records

- Meal applications
- Verification
- Enrollment
- Absentee

Claims Review Process Records

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- Daily Reports
- Edit Checks

Financial Records

• General Ledgers

Time
 Sheets

Bank
 Statement

Required Planning and Production Records Ŵ

Other pertinent information

Such as:

- Personnel Records
- Board Minutes
- Training



### **Record Retention**

Federal Requirement-Records must be kept on file by the SFA for at least **three (3) years** after the close of the fiscal year to which they pertain.

State requires the documents to be retained for **five (5) years**. Follow your district policy as it might be more restrictive.



## **Program Funds** Use of Funds

## Child Nutrition Program Funds are for CN Only!



### **Program Funds**

#### **Child Nutrition Program Funds can not be used for:**

- Bad Debts
- Fines and Penalties
- Interest and Financial Costs
- Direct labor costs for administrative personnel who do not have direct program responsibility
- Capital Expenditure
- Construction projects





### Fund Balance – Excess Balance

• State Agency is required to monitor your fund balance.

• The SFA fund balance cannot exceed three months average expenditures.

• If there is an excess balance, the State Agency will require the SFA to take action to reduce the excess balance.



Loans may be made only when the following conditions apply:

- Food service must be fully funded (if the loan puts CN into the negative, they cannot borrow money)
- Prior approval must be granted by the SA
- Competitive interest rate.
- Short duration (No more than one year within the same fiscal year).



#### In-Kind Meals

- Food Service personnel who are responsible for preparing, serving and operating kitchen equipment are allowed a free meal (that does NOT mean it will be reimbursed by the SA).
- All other Adult Meals are not allowable as in-kind and must pay.
- The adult or district is required to pay for any ineligible in-kind meals.



#### **Student Meal Charges**

- Meal charges for paid students must be set by the school district and approved by the school board:
  - The SFA must utilize the Paid Lunch Equity Tool (unless a waiver is applied)
  - Required Reduced breakfast (\$.30) reduced lunch (\$.40)
  - Reduced ASCP (\$.15)



#### **Adult Meal Prices**

- Adult meal charges are determined by the SFA, meals must be priced to recover costs (portion sizes of meals same as high school students).
- Any adult loss incurred must be paid back to Child Nutrition from another funding source other than the Food Service Account.
- While implementing SSO, SFAs may use the NSLP/SBP rates to determine adult meal price. Please reference the most recent adult meal price memo from the SA (Dec 2020)





The FSMC agrees to supply meals (inclusive/exclusive) of milk to the Organization for the prices herein listed:

for the rates herein listed:

Price per Meal	Meal Type	x	# Meals Needed Per Day	x	# of Operating Days for Contract Period*	=	Estimated Total Cost of Food Service Contract
\$	Breakfast	x		x		=	\$
\$	AM Snack	x		x		=	s
\$	Lunch	x		x		=	s
\$	PM Snack	x		x		=	s
\$	Supper	x		x		=	s
					Total Estimated Cost Food Service for Con Period		s

\*The contract period should not extend beyond one year. Therefore, the number of operating days should equal the total number of days the site(s) will be open for food service during the school year.

It is further agreed that \_\_\_\_\_\_, pursuant to the provisions of the Organization \_\_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_, organization \_\_\_\_\_\_\_,

in the lunch, attached copies of which are part of this agreement, will ensure the meals/snacks meet the minimum meal pattern requirements, including creditable components and accurate portion sizes, and will maintain complete and accurate records that, at a minimum, include details regarding the preparation and delivery of meal/snacks ordered. Said records will be provided to

non-payment for meals.

Mississippi Department of Education or USDA assume liability for the School/School District/Institution's

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### **Program Funds**

Revenue Contracts (Selling Meals to Non-School Sites and Catering)

- Written Agreement is required and must include
  - The services to be provided
  - The price to be charged
  - The person who will be responsible for paying
- All costs must be recovered when providing contract meals or meals for special functions.
- Food Service may not incur a loss for either special functions or contract meals.
- Typically, meals sold to another school or a Head Start Program
- Unlike special functions, usually the same menus are served





## **Program Funds**

#### **Special Functions**

- Food services provided to school groups outside the regular breakfast and lunch programs.
- Food Service must charge for all meals prepared, even if fewer are served/consumed.
- Well Documented
  - Copy of the menu
  - Number of meals prepared
  - Detailed Cost Analysis
    - Include all items (food, paper goods, salaries, benefits, etc.)
    - Add an amount or percentage to make a profit



#### **Revenue Contract/Special Function Documentation:**

- Comparison of the cost of the meal vs. meal charge (even the things you can't see like spices/labor hours)
- Number of meals delivered/served daily
- Billing documentation
- Payment receipts/deposits
- Anything you sell YOU MUST MAKE A PROFIT!
  - Profit should accrue to Nonprofit School Food Service Account (NPSFSA), NOT the LEA or a third party!
- Anything you produce must be served as part of a reimbursable meal or sold for a profit. You aren't a free catering service for ANYONE! No matter how worthy the cause.



#### **Notes about State Bid Purchasing**

- NOT FOR PERSONAL USE! (ex. personal catering business, your family reunion, etc)
- Everything you purchase on state bid should either:
  - Produce a reimbursable meal
  - Produce a non-program food that is sold FOR A PROFIT that ACCRUES TO THE Nonprofit School Food Service Account (NPSFSA)



#### How to Determine The Prices you Charge for Non-Program Foods

- Should be clearly indicated on invoicing and payment receipts
- Price Charged includes
  - Food cost
  - Supply cost
  - Transportation cost
  - Labor cost (don't forget employee benefits!)
  - PROFIT MARGIN



#### Notes about Order Guide / State Bid

- If you purchase an item from a State Bid vendor, and that item is NOT on our State Bid Order Guide, you are responsible for:
  - Following procurement plan (getting quotes/formal bids)
  - Checking Buy American



# **NSLP/SBP On-Site Reviews**

## Must be completed yearly with some exceptions!



When must the on-site review be completed?

- By February 1<sup>st</sup> of each school year (NSLP/SBP)
- SFA's with more than one school site
- 100% of sites operating the NSLP including satellites
- On-site reviews of 50% School Breakfast Program
  - SBP must be reviewed at least once every two years
- Afterschool snack program must be reviewed twice yearly as well (Once in the first 4 weeks of operation and the other before operations end).
- If Corrective action is needed it must be completed within 45 days of the violation.





### **SBP/NSLP On-site Review Example**

#### SCHOOL BREAKFAST PROGRAM ON-SITE REVIEW

The following questions are recommended at a minimum to complete the on-site review requirement:

YES	NO	MEAL COUNTING AND CLAIMING SYSTEM								
			point of service requirement? (Meal counts must be taken at the location(s) where							
			complete meals are served to children.)							
			2. Is the point of service meal count used to determine the school's claim for							
		-	reimbursement?							
					sponsible for monitoring and counting meals correctly identifying					
		-		rsable m						
		4. I	s the so	chool co	rrectly implementing policies for handling the following (as applicable):					
		Yes	No	N/A						
					Incomplete meals?					
					Second meals?					
					Lost, stolen, misused, forgotten or destroyed tickets, tokens, IDs, etc.?					
					Visiting student meals?					
					Adult and non-student meals (and identifying program vs non-					
					program)?					
					A la carte?					
					Student worker meals?					
					Field Trips?					
			□ □ Charged and/or prepaid meals?							
			□ □ Offer vs Serve?							
					Unpaid meal charges					
		5. I	s there	a metho	od of identifying non-reimbursable meals (i.e., not meeting meal pattern					
		r	equire	ments, s	econds, adult meals, etc.) and distinguishing them from reimbursable					
		1	neals?							

	YES	NO		MEAL COUNTING AND CLAIMING SYSTEM CONT.				
- 6			6. Is:	someone trained as a backup for the monitor and the meal counter?				

		7. Are there procedures for meal counting and	claiming when the primary counting and								
		claiming system is not available? Do staff k	now when and how to implement them?								
		8. Are daily counts correctly totaled and record	ded?								
		9. If claims are aggregated, are the meal count	s correctly totaled and consolidated?								
			· · · · · · · · · · · · · · · · · · ·								
		Record today's meal counts by category and compare to the total number of students eligible by category									
		Number of Students Approved by Category	Today's Meal Counts by Category								
		Free:	Free:								
		Reduced Price:	Reduced Price:								
		Paid:	Paid								
		11. Does the system prevent overt identification meals?	n of children receiving free or reduced-price								
NOTI	E: The	following two questions are for all SFAs excep	t for SFAs on Provision 2 or 3 in non-base								
		years, CEP, or RCCIs with only re									
YES	NO	•									
		12. Is a current eligibility list kept up-to-date and used by the meal counting system to									
		provide an accurate daily count of reimbursable meals by category (free, reduced price, paid)?									
		and paid breakfast counts against data which	egory       Today's Meal Counts by Category         Free:       Reduced Price:         Paid       Paid         ification of children receiving free or reduced-price         s except for SFAs on Provision 2 or 3 in non-base only residential children         -date and used by the meal counting system to eimbursable meals by category (free, reduced price, 0.11(d) are comparisons of daily free, reduced price ta which will assist in the identification of breakfast ee, reduced price and paid breakfasts served each								



### **SBP/NSLP On-site Review Example**

YES	NO	READILY OBSERVABLE GENERAL AREAS					
		1. W	1. Were any issues readily observed in relation to resource management?				
		YES	NO				
				Maintenance of the Nonprofit School Food Service Account? (7 CFR 210.2,			
				210.14, 210.19(a), 210.21)			
				Paid Lunch Equity? (7 CFR 210.14(e))			
				Revenue from Nonprogram Foods? (7 CFR 210.14(f))			
				Indirect Costs? (2 CFR Part 200 and 7 CFR 210.14(g))			
		2. W	2. Were any issues readily observed in other general areas?				
		YES	NO				
				Free and Reduced Price Process - including verification, notification, and			
				other procedures (7 CFR Part 245)			
				Civil Rights (7 CFR 210.23(b))			
				Reporting and Recordkeeping (7 CFR Parts 210, 220, and 245)			
				Food Safety (7 CFR 210.13)			
				Competitive Food Service (7 CFR 210.11 and 220.12)			
				Water (7 CFR 210.10(a)(1)(i) and 220.8(a)(1))			
				Professional Standards (7 CFR 210.30)			
				SBP and SFSP Outreach (7 CFR 210.12(d))			
				Local School Wellness Policies (7 CFR 210.30)			
				Other			

SBP CORRECTIVE ACTION PLAN (for any "YES" answers above):



#### **ASCP On-site Review Example**

#### Mississippi Office of Child Nutrition ASCP On-Site Review

Directions: The School Food Authority (SFA) must review each after school care snack site two times per school year. The first review is to be conducted during the first four weeks of the snack programs operation, and reviewed before end of program operations. Use this form for documenting the completion of both the first and second review and maintain on file for audit/review purposes.

Name of School System/Sponsoring Agency:

Name and Address of School/Site:

Name and Title of Person Interviewed:

Date of Operation of Snack Program:

Indicate if Site is Pricing or Non-Pricing Indicate if Site is Area Eligible or Not Area Eligible What site was used for Area Eligible if Non-Pricing:

		1 <sup>st</sup> R	1 <sup>st</sup> Review Date			2 <sup>nd</sup> Review Date		
		Y	N	N/A	Y	N	N/A	
1. Is the program operating after school hours?								
2. Is an education or enrichment activity included?								
3. a) Are attendance records being maintained?								
b) Do they support the claim?								
4. a) Are snack counts taken at the point of service?								
b) If the site is not "area eligible," does the system to re	ecord snacks		2					
provide an accurate count of snacks served by eligibili	ty category?							
c) Were daily income records maintained after cash colle	cted?							
5. a) Is documentation of snack menus maintained?								
b) Do menus for all snacks offered, meet or exceed the pattern requirements?								
6. Are only those snacks served that meet or exceed the	meal pattern							
requirements counted for reimbursements?								
<ol><li>Do production records/delivery receipts support the nu claimed?</li></ol>								
<ol> <li>Is there an overt identification of a student's eligibility of during the snack process? (i.e., Serving, recording of a collection procedures of ticket distribution in a non-are especially if a pricing program)</li> </ol>								
9. Were claims for reimbursement filed correctly?								
1 <sup>st</sup> Review	2 <sup>nd</sup> Review							
Compliance Determination Yes No	Compliance Determ	ninatio	n Ye	s No				
Comments:	Comments:							
Signature of Reviewer	Signature of Review	ver						

This institution is an equal opportunity provider.





## What Questions **Do You** Have?



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