

OFFICE OF CHIEF ACCOUNTABILITY OFFICER
Summary of State Board of Education Agenda Items
January 16, 2020

OFFICE OF SAFE AND ORDERLY SCHOOLS

04.B. Action: Approval of Pupil Transportation Equipment Bids [Goals 1, 2, and 3 – MBE Strategic Plan]

Awarded Vendor: Empire Truck Sales, Inc.
Richland, MS

Summit Truck Group of Tupelo
Tupelo, MS

Transportation South, Inc.
Pelham, AL

Waters Truck and Tractor Company, Inc.
Columbus, MS

Scope of Project: Per Mississippi Code Annotated §37-41-101 and State Board of Education (SBE) policy, Chapter 81, Rule 81.1 *Bids*, the SBE is hereby authorized, empowered, and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses as sold as complete units to the school board of school districts in the state. The State Board of Education shall approve persons, firms, corporations or associations authorized to sell bus bodies and school buses sold as complete units, and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Scope of Contract:

- Term of Contract: January 16, 2020 to October 31, 2020
- Total Amount to be Awarded: N/A
- Method of Award: Invitation for Bids

Funding Source: N/A

This item references Goals 1, 2, and 3 of the *Mississippi Board of Education 2018-2022 Strategic Plan*.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION
OFFICE OF SAFE AND ORDERLY SCHOOLS
DIVISION OF PUPIL TRANSPORTATION
SCHOOL BUS BID COMPARISON
November 12, 2019**

TYPE A-1 CONVERTED CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
16 - 17 Cap. Gas	\$59,000.00	\$55,313.00	\$3,687.00	Decrease	Transportation South, Inc.
16 - 17 Cap. Diesel	\$70,000.00	\$72,500.00	\$2,500.00`	Increase	Summit Truck Group
18 - 20 Cap. Gas	\$60,000.00	\$54,920.00	\$5,080.00	Decrease	Transportation South, Inc.
18 - 20 Cap. Diesel	\$69,000.00	\$71,500.00	\$2,500.00	Increase	Summit Truck Group

TYPE A -1 CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS) (DUAL WHEELS)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
16-24 Cap. Gas	\$60,900.00	\$55,610.00	\$5,290.00	Decrease	Transportation South, Inc.
13-19 Cap. Diesel	\$67,000.00	\$69,500.00	\$2,500.00	Increase	Summit Truck Sales
16-19 Cap. Gas	\$71,000.00	\$73,500.00	\$2,500.00	Increase	Summit Truck Sales

TYPE A-2 CUTAWAY VAN TYPE SCHOOL BUSES (DUAL WHEELS) (COMPLETE UNITS)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
24 Cap. Gas	\$69,000.00	\$56,408.00	\$12,592.00	Decrease	Transportation South, Inc.
24 Cap. Diesel	\$73,000.00	\$75,500.00	\$2,500.00	Increase	Summit Truck Sales
30 Cap. Diesel	\$79,000.00	\$81,500.00	\$2,500.00	Increase	Summit Truck Sales

TYPE C - CONVENTIONAL TYPE SCHOOL BUS (COMPLETE UNITS)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
29 Cap. Gas Auto.	\$77,000.00	\$78,000.00	\$1,000.00	Increase	Waters International Truck & Tractor
29 Cap. Diesel Auto.	\$80,000.00	\$80,500.00	\$500.00	Increase	Waters International Truck & Tractor
35 Cap. Gas Auto.	\$78,000.00	\$79,000.00	\$1,000.00	Increase	Waters International Truck & Tractor
35 Cap. Diesel Auto.	\$81,000.00	\$81,500.00	\$500.00	Increase	Waters International Truck & Tractor
41 Cap. Gas Auto.	\$79,000.00	\$80,000.00	\$1,000.00	Increase	Waters International Truck & Tractor
41 Cap. Diesel Auto.	\$82,000.00	\$82,500.00	\$500.00	Increase	Waters International Truck & Tractor
47 Cap. Gas Auto.	\$80,000.00	\$81,000.00	\$1,000.00	Increase	Summit Truck Group Waters International Truck & Tractor
47 Cap. Diesel Auto.	\$83,000.00	\$83,500.00	\$500.00	Increase	Waters International Truck & Tractor
53 Cap. Gas Auto.	\$81,000.00	\$81,250.00	\$250.00	Increase	Summit Truck Group
53 Cap. Diesel Auto.	\$84,000.00	\$84,250.00	\$250.00	Increase	Summit Truck Group
59 Cap. Gas Auto.	\$82,000.00	\$82,750.00	\$750.00	Increase	Summit Truck Group
59 Cap. Diesel Auto.	\$85,000.00	\$85,500.00	\$500.00	Increase	Waters International Truck & Tractor
65 Cap. Gas Auto.	\$83,000.00	\$83,750.00	\$750.00	Increase	Summit Truck Group
65 Cap. Diesel Auto.	\$86,000.00	\$86,250.00	\$250.00	Increase	Summit Truck Group
71 Cap. Gas Auto.	\$84,000.00	\$84,000.00	\$0.00	No change	Summit Truck Group
71 Cap. Diesel Auto.	\$86,750.00	\$86,750.00.	\$0.00	No change	Summit Truck Group
77 Cap. Gas Auto.	\$84,750.00	\$84,750.00	\$0.00	No change	Summit Truck Group
77 Cap. Diesel Auto.	\$88,000.00	\$88,000.00	\$0.00	No change	Summit Truck Group

TYPE D - TRANSIT (MID-RANGE) SCHOOL BUSES (FRONT-MOUNTED ENGINES)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
41 Capacity Diesel Automatic	\$97,000.00	\$98,500.00	\$1,500.00	Increase	Empire Truck Sales
47 Capacity Diesel Automatic	\$98,000.00	\$99,500.00	\$1,500.00	Increase	Empire Truck Sales
53 Capacity Diesel Automatic	\$99,000.00	\$100,600.00	\$1,600.00	Increase	Empire Truck Sales
59 Capacity Diesel Diesel Automatic	\$100,000.00	\$101,500.00	\$1,500.00	Increase	Empire Truck Sales
65 Capacity Diesel Automatic	\$101,000.00	\$102,600.00	\$1,600.00	Increase	Empire Truck Sales
71 Capacity Diesel Automatic	\$102,000.00	\$103,500.00	\$1,500.00	Increase	Empire Truck Sales
77 Capacity Diesel Automatic	\$103,000.00	\$104,600.00	\$1,600.00	Increase	Empire Truck Sales
84 Capacity Diesel Automatic	\$104,000.00	\$105,600.00	\$1,600.00	Increase	Empire Truck Sales

TYPE D-TRANSIT (MID-RANGE) SCHOOL BUSES (REAR-MOUNTED ENGINES)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
53 Capacity Diesel Automatic	\$99,000.00	\$100,500.00	\$1,500.00	Increase	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
59 Capacity Diesel Automatic	\$100,000.00	\$101,500.00	\$1,500.00	Increase	Waters International Truck & Tractor
65 Capacity Diesel Automatic	\$101,000.00	\$102,500.00	\$1,500.00	Increase	Empire Truck Sales Waters International Truck & Tractor
71 Capacity Diesel Automatic	\$102,000.00	\$103,500.00	\$1,500.00	Increase	Waters International Truck & Tractor
77 Capacity Diesel Automatic	\$103,00.00	\$104,500.00	\$1,500.00	Increase	Waters International Truck & Tractor
84 Capacity Diesel Automatic	\$104,000.00	\$105,500.00	\$1,500.00	Increase	Waters International Truck & Tractor

TYPE D-TRANSIT SCHOOL BUSES (FRONT-MOUNTED ENGINES)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/Decrease	Low Bidder
77 Capacity Diesel Automatic	\$118,000.00	\$119,800.00	\$1,800.00	Increase	Empire Truck Sales
83 Capacity Diesel Automatic	\$119,000.00	\$120,800.00	\$1,800.00	Increase	Empire Truck Sales

TYPE D - TRANSIT SCHOOL BUSES (REAR-MOUNTED ENGINES)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/Decrease	Low Bidder
77 Capacity Diesel Automatic	\$129,000.00	\$129,000.00	\$0.00	No change	Summit Truck Sales
83 Capacity Diesel Automatic	\$131,500.00	\$131,500.00	\$0.00	No change	Summit Truck Sales Waters International Truck & Tractor

OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED)

	Current Approved Price	2019-2020 Lowest & Best Bid	Difference	Increase/Decrease	Low Bidder
1. Additional Heater	\$750.00	\$500.00	\$250.00	Decrease	Transportation South, Inc.
2. Air Brakes	\$3,500.00	\$3,500.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
3. Air Conditioner 16-24 Capacity	\$5,000.00	\$1,800.00	\$3,200.00	Decrease	Transportation South, Inc.
4. Air Conditioner 25-47 Capacity	\$8,000.00	\$8,000.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
5. Air Conditioner 48-71 Capacity	\$9,000.00	\$9,000.00	\$0.00	No change	Waters International Truck & Tractor
6. Air Conditioner 72-89 Capacity	\$10,000.00	\$10,000.00	\$0.00	No change	Waters International Truck & Tractor
7. Alternative Fuel Engine	\$37,000.00	\$37,000.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
8. Auxiliary Fan	\$150.00	\$95.00	\$55.00	Decrease	Transportation South, Inc.

9. Door Lock	\$400.00	\$75.00	\$325.00	Decrease	Transportation South, Inc.
10. Driver's Seat High Back Type	\$100.00	\$100.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
11. Extended Warranty (Chassis)	\$1,500.00	\$1,200.00	\$300.00	Decrease	Empire Truck Sales
12. Flat Floor-Specially Equipped Bus	\$3,500.00	\$575.00	\$2,925.00	Decrease	Transportation South, Inc.
13. Fuel Tank Sixty Gallon	\$400.00	\$400.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
14. Heat Booster Pump	\$400.00	\$400.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
15. Power Lift	\$7,500.00	\$6,191.00	\$1,309.00	Decrease	Transportation South, Inc.
16. Public Address System	\$500.00	\$282.00	\$218.00	Decrease	Transportation South, Inc.
17. Ramp	\$1,000.00	\$1,000.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
18. Reflective Material (per bus)	\$145.00	\$145.00	\$0.00	No change	Waters International Truck & Tractor
19. Restraining Device (per device)	\$180.00	\$157.00	\$23.00	Decrease	Transportation South, Inc.
20. Special Service Entrance Door	\$1,000.00	\$1,000.00	\$0.00	No change	Empire Truck Sales Waters International Truck & Tractor
21. Stop Arm -Air Operated	\$350.00	\$350.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
22. Stop Arm- Air Vacuum Operated	\$350.00	\$350.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
23. Storage Box	\$500.00	\$500.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
24. Storage Compartment (Luggage) 10-15 Cu. Ft.	\$750.00	\$563.00	\$187.00	Decrease	Transportation South, Inc.
25. Storage Compartment (Luggage) 16-23 Cu. Ft.	\$1,000.00	\$1,000.00	\$0.00	No change	Waters International Truck & Tractor
26. Storage					Summit Truck Group

Compartment (Luggage) 24-30 Cu. Ft.	\$1,350.00	\$1,350.00	\$0.00	No change	Waters International Truck & Tractor
27. Tinted Glazing	\$800.00	\$800.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
28. Wheelchair Tie Downs (Per seating position)	\$800.00	\$493.00	\$307.00	Decrease	Transportation South, Inc.
29. White Roof	\$800.00	\$800.00	No change	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor

Approval of school transportation equipment bids

January 16, 2020

School transportation equipment bids were received and opened on November 1, 2019 in compliance with Mississippi State Board Policy Chapter 81, Rule 81.1 Bids. This office recommends approval of the lowest and the best bids.

Vendors:

Transportation South, Inc.
Empire Truck Sales
Summit Truck Group
Waters Truck and Tractor Co.